

LOGISTICS CASE STUDY

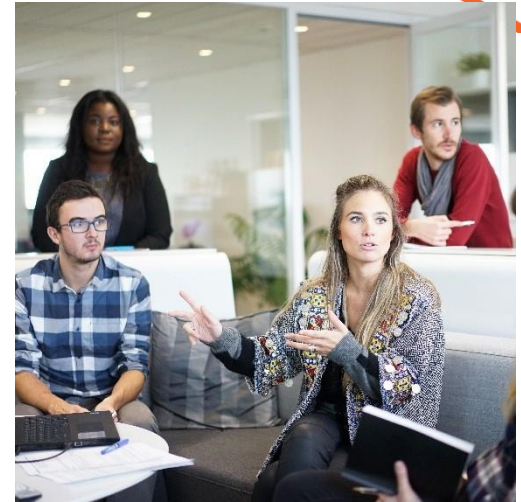
Telecom Management Resources
2017
Q3 Case Study

SCOPE

TMR was engaged to audit telecom control and cost management practices and opportunities. This initially covered U.S. operations and was then extended to their nine European countries.

US COST REDUCTION AUDIT

We discovered the company's internal telecom management staff were excellent, and were able to report to Senior Management that their staff was doing a very professional job. Nonetheless, through TMR's



"Identified and achieved savings totaling over \$200K."

specialized processes and experience, we were able to identify additional opportunities which saved the company \$60,500 in annualized expense.

EUROPE COST REDUCTION

This turned into a very interesting and productive project. During the course

of this engagement, TMR:

Produced a comprehensive inventory of every telecom contract and their conditions in place for each of the European entities. This inventory showed not only start and stop dates, but cancellation charges or conditions and, where appropriate, the previous vendor. Management





considered this single result to be worth more than the project's dollar (or Euro) savings.

TMR Worked with European vendors to develop a "first of its kind" cross national contracts which permitted our client's smaller country entities to share in the lower rates their higher usage brethren enjoyed.

TELECOM MANAGEMENT RESOURCES

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