

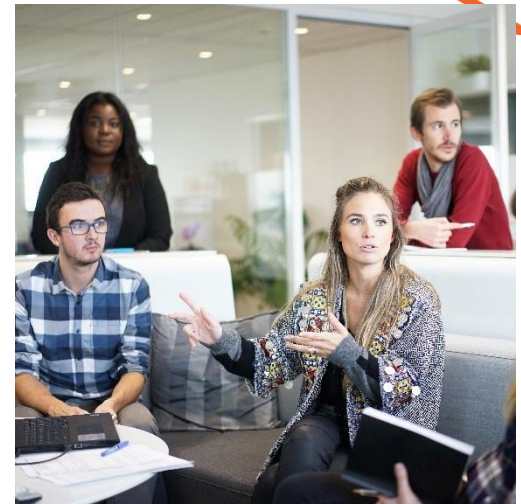
FLEET MANAGEMENT/TRUCK RENTAL / INTERNATIONAL LOGISTICS

Telecom Management Resources
2017
Q2 Case Study

SCOPE

TMR was hired to identify and recommend cost reduction projects and execute them after management approval. The initial large project covered a division of more than eighty (80) regional offices and 1,600 operating

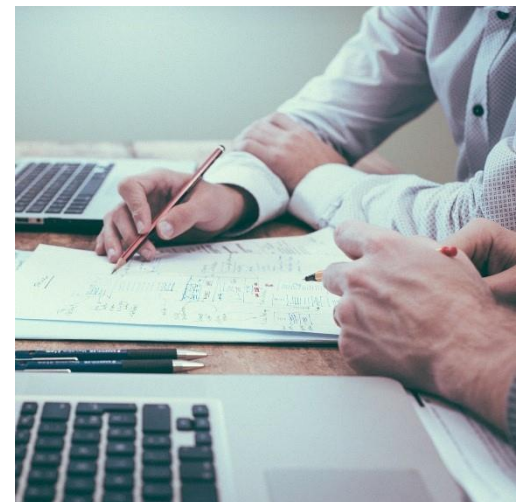
locations. Savings were obtained from billing audits, service elimination, rearrangement or identification of alternate services, as well as long distance cost reduction. Total savings are \$1,795,000. TMR conducted audits of services and expenses.



"To date, first year savings for this engagement exceed \$7.5 million."

These resulted in immediate savings of \$40,000 annually and a recovery of \$508,000. TMR negotiated one regional local services contract, resulting in \$133,000 in annual reductions. TMR supported contract negotiation for the renewal of a national agreement for voice and data

services. As a result of TMR'S initiatives, the contract cost was reduced by \$2.5 million. TMR conducted a wireless cost reduction project, using proprietary database and methods, and produced projected annual savings of \$1,519,000.





TELECOM MANAGEMENT RESOURCES

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