

AUTOMOTIVE/OEM

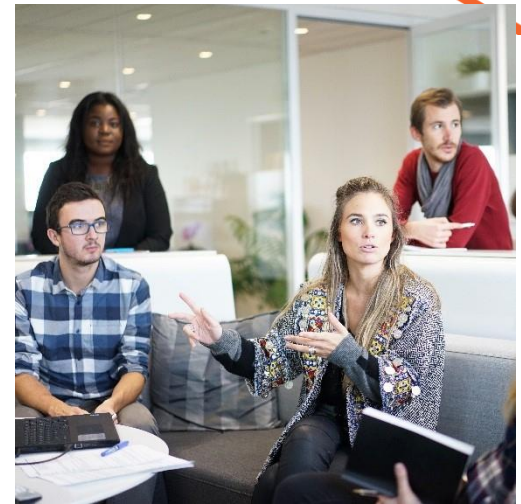
Telecom Management Resources 2018 Q1 Case Study

SCOPE

Our client was created by the purchase and merger of two companies by an investment company. The resulting company included six surviving facilities. Multiple, urgent needs were created by the merger and the condition of

telecommunications facilities in one of the companies. An extensive project had to be accomplished within a very short period of time.

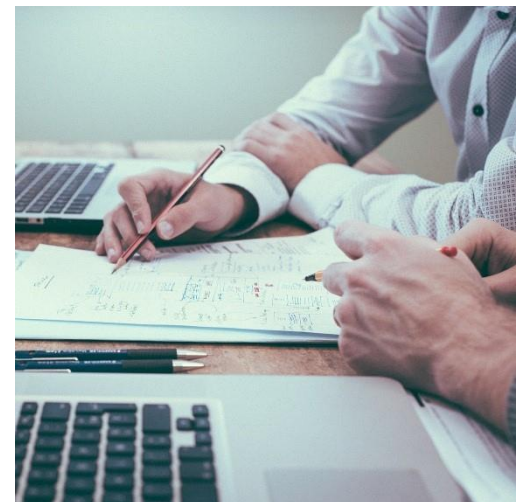
TMR conducted needs analyses and wrote a performance and technical request for quotation (RFQ)



*“TMR identified **more than \$100,000** in annual telecommunications expense reductions.”*

for telephone and voice mail. We then conducted the bidding and evaluation process and assisted the client in negotiating a final agreement, covering headquarters, a major facility and three smaller facilities. The final design provided Internet Protocol (IP) networked telephone

systems with central voice mail and shared voice network facilities. TMR took this occasion to work with the client to upgrade its network facilities, including accommodation of bridged and routed traffic and implementation of quality of service (QOS) to improve WAN operations and provide robust IP connectivity for the new





voice traffic. Through its industry contacts and project management methodology and experience, TMR was able to have the major facility, with all those complexities, installed and working, within three weeks of ordering the telephone systems and voice mail. As a “side benefit”, TMR identified more than \$100,000 in annual telecommunications expense reductions. These were implemented along with the installation of the new telephone systems.

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